

China International Trade Fair for Fibres and Yarns
中國國際紡織紗綫(秋冬)展覽會

15 – 17 October 2018

National Exhibition and Convention Center (Shanghai), China

Please complete in block letters, sign & return original to:

Messe Frankfurt (HK) Ltd.

35/F China Resources Building, 26 Harbour Road, Wanchai, Hong Kong

Tel: (852) 2802 7728 Fax: (852) 2598 8771 Email: yarnexpo@hongkong.messefrankfurt.com

To be completed by the Organiser:

Customer No: _____ Space: _____ sqm Booth No: _____

1. Exhibiting company's details (for invoice, catalogue & fascia board usage, please see no. 9 on Specific Terms and Conditions):

Company (English): _____

(Chinese, if any): _____

(Dr./Mr./Ms./Mrs./Prof.)

Contact person(s): _____

Address: _____

City: _____ Postal code: _____ Country: _____

Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City/Area code Number Country code City/Area code Number

Email: _____ Website: _____

2. Company Details (please tick all that apply)

- Billing company** (for issuing invoice, if different from above) **Principal company / Overseas headquarter**
 Corresponding contact (for communications about the fair, mailing of show materials, invitation cards etc, if different from above)
 Co-exhibitor (One free catalogue entry is only offered. Do you need to list Part 2 information as co-exhibitor?)
 Yes, and keep Part 3 to Part 8 the same Yes, but Part 3 to Part 8 information is different (another form has to be submitted)
 No

Company Name in English: _____

Contact person(s): (Dr./Mr./Ms./Mrs./Prof.) _____

Address: _____

City: _____ Postal code: _____ Country: _____

Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City/Area code Number Country code City/Area code Number

Email: _____ Website: _____

3. Business nature (please tick all that apply):

- 01 Manufacturer 03 Trading Company 05 Others (please specify): _____
 02 Sole agent, wholesaler, agent 04 Trade Association

4. Product groups (4.1 through 4.10 MUST add up to 100%, the one with the **greatest percentage** will be shown on the fascia board and the Organiser reserves the rights to choose the appropriate one according to actual hall planning):

Fibres

4.1 Natural fibres

____ % Cotton
 ____ % Wool
 ____ % Silk
 ____ % Flax/ Ramie
 ____ % Others, please specify _____

4.2 Man-made fibres

____ % Regenerated
 ____ % Synthetic

4.3 ____ % Specialty fibres

4.4 ____ % Others, please specify _____

Yarns

4.5 Natural & blends yarns

- ____% Cotton
- ____% Wool
- ____% Silk
- ____% Linen/ Ramie
- ____% Others, please specify _____

____% Computer related services

____% Press & publications

4.6 Man-made & blends yarns

- ____% Regenerated
- ____% Synthetic
- 4.7 ____% Elastic yarns
- 4.8 ____% Fancy yarns
- 4.9 ____% Specialty yarns
- 4.10 ____% Others, please specify _____
- ____% Quality assurance
- ____% Others, please specify _____

5. Product end use (please indicate with percentage, 5.1 through 5.7 MUST add up to 100%):

- | | | |
|---------------------------|--------------------------------|--|
| 5.1 For knitting | 5.2 ____% For weaving | 5.5 ____% For accessories |
| ____% For knitwear | 5.3 ____% For apparel textiles | 5.6 ____% For home textiles |
| ____% For knitted fabrics | 5.4 ____% For hosiery & socks | 5.7 ____% Others, please specify _____ |

6. Sustainable products / services exhibitor list (Tick one that applies)

Does your company wish to be identified as a sustainable exhibitor in the fair catalogue?
(This applies to companies that provide sustainable products or services, and/or use sustainable raw materials, manufacturing and finishing processes as well as socially responsible practices.) (No any sustainable indication will be made if exhibitor leaves this question blank.)

- Yes No

7. Please specify your product range (20 words max, may also be used as catalogue entry, please see no. 9 on Specific Terms and Conditions):

(Eng)

(Chi)

8. Catalogue, visitor guide & fascia board listing:

Do you agree if we use the above information for catalogue, visitor guide & fascia board listing?
(“YES” will be chosen if exhibitor leaves this question blank.)

- Yes No, we want to have a blank form to fill in

9. Stand Options

Standard booth (minimum 9 sqm)

Booth size: _____ sqm
Participation fee per sqm: US\$350

Standard booth includes:

- Complete booth construction
- Wall-to-wall carpet
- Fascia board with company name
- booth number and country
- 1m sample rack / shelf per 3 sqm
- 1 lockable cupboard per 9 sqm
- 1 showcase per 9 sqm
- 1 table & 3 chairs
- 1 spotlight per 3 sqm
- Booth cleaning and security
- Listing in fair catalogue
- Visitor invitation cards
- PR & marketing support

Raw space (minimum 36 sqm)

Booth size: _____ sqm
Participation fee per sqm: US\$300

Raw space includes:

- Floor space
- Booth security
- Listing in fair catalogue
- Visitor invitation cards
- PR & marketing support

Payment: 50% deposit required with application. Final/balance payment is due on **22 June 2018**. See no. 5 on Specific Terms and Conditions for bank account details.

10. Name of legally responsible person (Please print last name, first name and sign below):

Name: _____ Job Title: _____

We hereby accept the General Terms & Conditions of the Show and the Specific Terms & Conditions on the reverse of this application.

Signature: _____ Date: _____

Company stamp: _____

Please see reverse

Specific Terms and Conditions

1. Organiser

Messe Frankfurt (HK) Ltd.
35/F China Resources Building
26 Harbour Road, Wanchai,
Hong Kong

2. Location of event

National Exhibition and Convention
Center (Shanghai), China
No. 333, Songze Avenue,
Shanghai, China

3. Date of event

15 – 17 October 2018

4. Registration and confirmation

Application to exhibit is made by
submitting a completed and signed
application form to the organizer. The
organizer will confirm receipt of
applications in writing by fax and
original email.

5. Terms of payment

A deposit of 50% is required upon
application. Applicants should remit
the appropriate amount directly to the
organizer. Final balance payment of
50% is due on or before **22 June
2018**. All bank charges are to be
borne by applicant.

Payment should be made to:
Hong Kong and Shanghai Banking
Corporation Ltd.
1 Queen's Road Central, Hong Kong
USD A/C No: 511-017758-274
A/C Holder: Messe Frankfurt (HK)
Ltd.
Swift Code: hsbchkhkh

Our participation fee per sqm is
applicable at an exchange rate of
USD 1 = RMB 7. Should the Yuan
appreciate by more than 3%, Messe
Frankfurt reserves the right to adjust
the USD price per sqm.

6. Cancellation

If an applicant withdraws his application for
whatever reason, before he receives either
a rejection or confirmation of his
application, any participation fee paid will
be forfeited.

If the exhibitor notifies the organiser of his
withdrawal within three months of the start
date of the event, he is liable for the total
participation fee.

Should the exhibitor under contract (i.e. in
receipt of confirmation) inform the organiser
that he will not be participating at the event,
providing the organiser is able to resell the
stand without loss, the payment to be made
by the exhibitor will be reduced to a handling
fee of US\$1,000 irrespective of the exhibitor's
full liability for additional costs, catalogue
fees, etc.

7. General terms and conditions of the event

The detailed General Terms & Conditions of
Participation are given on the organisers
website www.messefrankfurt.com.hk and can
be requested in printed form if required.

8. Booth allocation

Exhibitor booth location will be allocated
according to the criteria set by the organiser.
No change of booth location is allowed once it
has been assigned and the exhibitor
informed.

Additionally represented companies (co-
exhibitors) must arrange their participation
through the main exhibitor.

In cases where an application is received for
nine (9) sqm, but due to hall layout only larger
spaces are available, the applicant is required
to pay the full cost of the additional space up
to a maximum of six (6) sqm. The organiser
reserves all rights regarding the final booth
arrangements.

9. Catalogue & fascia board

Information from the application form will be
used to prepare the exhibitor's entry in the
Catalogue & Fascia Board.

With your Catalogue entry, your
company name will appear in
alphabetical order based on the first
letter of the exhibiting company name,
in addition to country and product group
listings. If available, please provide us
also with your company information in
Chinese.

Additional entries on printed catalogue for
co-exhibiting companies will be subject to a
charge of USD200 per entry. Please contact
us for details.

The Organiser/ publisher will not take any
responsibility if mistakes are made in the
visitor guide due to unclear handwriting.
The Organiser reserves the rights to make
changes in grammar and spelling to
maintain consistency within the publication.

10. Intellectual property rights / copyright

The exhibitor warrants that the exhibits
and packages thereof and the related
publicity materials do not in any way
whatsoever violate or infringe any third
party's rights including trade marks,
copyrights, designs, names and patents
whether registered or otherwise.

The organisers have the right to refuse
participation of exhibitors found guilty of
infringement of intellectual property rights
from participating in future trade fairs

11. Correspondence address for enquiries

Messe Frankfurt (HK) Ltd.
35/F China Resources Building
26 Harbour Road
Wanchai, Hong Kong
Tel (852) 2802 7728
Fax (852) 2598 8771
Email:
yarnexpo@hongkong.messefrankfurt.com

Company profile form

Data collected from this company profile form is mainly for visitor promotion and the buyer match making programme. All data will be treated as confidential and will not be released to third parties without exhibitor's consensus.

1. Company Background (Please specify with details)

Company name :	
Name of your parent company (if any) :	
Year of establishment :	Country of head office :
Total no. of employee :	Country of overseas branch :
No. of owned factory :	Country of owned factory :
City of your factory in China (if any) :	Name of your factory in China (if any) :
Share of sales revenue generated by (Please indicate with percentage)	
: Export Sales % / Domestic Sales %	
Business nature : <input type="checkbox"/> Textile manufacturer <input type="checkbox"/> Converter or Trading company	
<input type="checkbox"/> Textile manufacturer with owned garment factory <input type="checkbox"/> Textile related services company	

2. Production activities (Please tick all that apply)

Major mode of production*	: <input type="checkbox"/> OEM production <input type="checkbox"/> ODM production <input type="checkbox"/> OBM production
Any R&D department?	: <input type="checkbox"/> No <input type="checkbox"/> Yes
New collections per year	: <input type="checkbox"/> Under 10 collections <input type="checkbox"/> 11 – 50 collections <input type="checkbox"/> Over 50 collections
Annual production capacity (Please specify the volume)	: _____ (Yarn / Meter / Piece) per annual.
Share of production capacity (Please indicate with percentage)	: <input type="checkbox"/> In house production _____% <input type="checkbox"/> Outsourced production _____%

3. Products (Please tick all that apply)

Main specialty	: <input type="checkbox"/> Natural Fibres <input type="checkbox"/> Man-Made Fibres <input type="checkbox"/> Natural & Blends Yarns
	<input type="checkbox"/> Elastic Yarns <input type="checkbox"/> Fancy Yarns <input type="checkbox"/> Knitting Yarns
	<input type="checkbox"/> Specialty Yarns <input type="checkbox"/> Man-Made & Blends Yarns <input type="checkbox"/> Computer Related Services

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Company profile form

3. Products (Please tick all that apply)

Any minimum order quantity?	: <input type="checkbox"/> No	<input type="checkbox"/> Yes (Please specify):
Any brand?	<input type="checkbox"/> No	<input type="checkbox"/> Yes (Please specify):

Price scale

(For Fabrics / Yarn manufacturers only)			
Your product is suitable for:	<input type="checkbox"/> Niche & high end market	<input type="checkbox"/> Medium market	<input type="checkbox"/> Mass market
Product price range (\$USD / per yard)			
1. > \$ 101	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. \$91 - 100	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. \$81 - 90	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. \$71 - 80	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. \$61 - 70	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. \$51 - 60	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. \$41 - 50	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. \$31 - 40	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. \$21 - 30	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. \$11 – 20	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11. \$6 - 10	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12. < \$ 5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Product end-use & Product description

(Note: If you've filled in the official application form, please ignore this part)

Product end-use	:	<input type="checkbox"/> For knitwear	<input type="checkbox"/> For knitted fabrics	<input type="checkbox"/> For weaving
		<input type="checkbox"/> For apparel textiles	<input type="checkbox"/> For hosiery & socks	<input type="checkbox"/> For home textiles
Product description	:			

Company profile form

4. Quality standard

Share of products with certification: (Please indicate with percentage)		With certification _____%	Without certification _____%
Eco-related Certifications (Please tick <input type="checkbox"/> all that apply)	<input type="checkbox"/> IWTO Organic Standard <input type="checkbox"/> REACH <input type="checkbox"/> ISO14001 <input type="checkbox"/> OE100/Blend	<input type="checkbox"/> GOTS <input type="checkbox"/> BCI <input type="checkbox"/> Bluesign® <input type="checkbox"/> Others (please specify): _____	<input type="checkbox"/> SA8000 <input type="checkbox"/> WRAP <input type="checkbox"/> STeP by Oeko-Tex® / Made in Green by Oeko-Tex®
General certifications	<input type="checkbox"/> AATCC <input type="checkbox"/> Others (please specify): _____	<input type="checkbox"/> ISO9001 <input type="checkbox"/> OHSAS 18001	<input type="checkbox"/> EU Eco-label (EU-Flower) <input type="checkbox"/> GRS

5. Existing / Target market (Please tick all that apply)

	Existing	Target		Existing	Target
Africa	<input type="checkbox"/>	<input type="checkbox"/>	China	<input type="checkbox"/>	<input type="checkbox"/>
Eastern Europe	<input type="checkbox"/>	<input type="checkbox"/>	Hong Kong	<input type="checkbox"/>	<input type="checkbox"/>
Western Europe	<input type="checkbox"/>	<input type="checkbox"/>	Japan / Korea	<input type="checkbox"/>	<input type="checkbox"/>
North America	<input type="checkbox"/>	<input type="checkbox"/>	Taiwan	<input type="checkbox"/>	<input type="checkbox"/>
Central & South America	<input type="checkbox"/>	<input type="checkbox"/>	Other Asian regions	<input type="checkbox"/>	<input type="checkbox"/>
Middle East	<input type="checkbox"/>	<input type="checkbox"/>			

6. Existing / Target customer (Please tick all that apply)

Customer by business nature					
	Existing	Target		Existing	Target
Garment manufacturer - OBM	<input type="checkbox"/>	<input type="checkbox"/>	Fibre producer, Spinner / Weaver	<input type="checkbox"/>	<input type="checkbox"/>
Garment manufacturer - ODM	<input type="checkbox"/>	<input type="checkbox"/>	Department store / Retailer / Chain store	<input type="checkbox"/>	<input type="checkbox"/>
Wholesaler / Distributor	<input type="checkbox"/>	<input type="checkbox"/>	Importer & export corporation	<input type="checkbox"/>	<input type="checkbox"/>
Trading company	<input type="checkbox"/>	<input type="checkbox"/>	Others (Please specify):	<input type="checkbox"/>	<input type="checkbox"/>
Buying office	<input type="checkbox"/>	<input type="checkbox"/>	_____		

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Company profile form

6. Existing / Target customer (Please specify):

Customer by company name
Name of your existing key customer :
Name of your target customer :

7. Other information (Please specify):

Who are your competitors? :

- End -

Name : _____

Position : _____

Signature and company stamp : _____

Date: : _____